

Case Study

Room 57



Company Overview

Room57 Is An IT Management And Technology Services Provider With Over 30 Years Of Professional Industry Experience In The Technology, Broadcasting, Marketing, and Training Sectors.

Based in the UK, Room57 is a solution-driven, client-focused IT Management & Technology Services provider. The company offers a wide range of technology solutions including telecoms, website design & hosting, and IT infrastructure.

From a complete IT management solution that includes establishing core infrastructure and ongoing management as well as on-site and remote support to occasional hardware repair and maintenance, Room57 provides a host of services to support a range of businesses across the UK at various service levels.

The mission of the company is to help clients to take full advantage of the latest technologies designed to streamline business operations and create a platform that enables success. Room57 offers full end-to-end service, bespoke to the needs of each client, and gives their best regardless of the size of the job. The company is helped in its mission by like-minded partners.



Their Challenge

As a Management & Technology Services provider, Room57 has prioritized protecting its systems, and networks against malware and other Cybersecurity threats. More than that, the company wants to assure its customers that Room57 is monitoring things for them so they don't have to worry about the safety of their system and sensitive business information.

“We are forward-thinking, client-focused, and help businesses take the fullest advantage of the best technologies available,” says Richard McShane, Principal Engineer at Room57.

As a forward-thinking, client-focused IT service provider, Room57 wanted to provide its customers with the best protection available. To ensure this, the company started to look at different solutions. However, the trial runs of these solutions didn't leave Room57 too impressed; the team in charge of vetting the solutions felt that they were expensive and did not offer the level of protection the company or customers needed.

The team then started to look for alternatives. During this search for alternatives, Room57 came across Comodo and its range of cyber-security solutions. The team decided to give it a try and everything worked out brilliantly for the company.

"We looked at many technologies but found that other solutions didn't have the range of features Comodo offers and were not as cost-effective," revealed McShane.

The Solution



Room57 Partnered with Comodo to Allow Its Customers to Benefit from the Latter's Range Of Cybersecurity Solutions.

Room57 chose Comodo's Dragon Platform with Advanced Endpoint Protection (AEP), which is a patent-pending auto containment technology with active breach protection that neutralizes ransomware, malware, and cyber-attacks.

Comodo's AEP utilizes a Default Deny Platform to provide complete protection against zero-day threats while having no impact on end-user experience or workflows. Additionally, Comodo's Valkyrie analyzes and gives a trusted verdict for 100% of files on a network.

"We started with some trial licenses and after seeing the platform in action, we could see the benefits of adding antivirus, remote monitoring, and endpoint manager to our portfolio of offerings. We are using Comodo's solution and find the platform valuable it works brilliantly! Everything is in one place and it's the perfect go-to tool. We run our services using the Comodo platform exclusively and have no interest in anything else," says McShane.

Comodo's platform shares intelligence and is, therefore, more secure than disparate products that claim the best of the breed but don't share information. Comodo has architected its cyber-security product to maximize intelligent sharing between every component of the platform, therefore providing superior security.

"The biggest benefit is that our customers have a sense of real protection, knowing that we are monitoring things for them. The auto ticket generation for possible problems and reporting is excellent. Comodo's solutions allow us to anticipate problems earlier, which are often fixed remotely, reducing the need to visit clients onsite. We can work more effectively and offer higher levels of value-added service to our clients," says McShane.

Alan Knepper, President and Chief Revenue Office at Comodo, says, "Comodo is a partner-centric company and we're grateful for partners like Room57 for trusting in us with their Cybersecurity requirements."

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