

# Case Study



**FWP** 



## **Company Overview**

FWP Is A Provider Of Contemporary IT And Software Solutions Designed To Help Customers Adapt To The Ever-Changing Workplace.

Based in the UK, FWP Global LTD utilizes a highly experienced IT team to empower employees everywhere to work remotely and securely. The company specializes in providing customers with the latest solutions that are designed for End User Computing. Solutions and services offered by FWP include Software Asset Management, End Point Management, Environment Assessment and Analytics to Data Loss Prevention, Cyber Security, and Malware Detection.

FWP looks to deliver excellence in the above by partnering with like-minded organizations that are focused on offering flexible and robust IT solutions.



## Their Challenge

As the worldwide struggle against the coronavirus pandemic continues and much of our 'normal life' remains on hold, organizations are attempting to traverse a fast-changing landscape Disruption caused by COVID-19 is transforming business and consumer behavior, allowing trends that align to remote work and changing needs to take center stage.

With the world moving towards contactless operations, businesses will have to work across silos to deliver secure, end-to-end workforce and consumer experiences while retaining the integrity of their companies through their organizational changes. FWP realizes this and has prioritized data loss prevention and endpoint protection of its increasing number of clients that are now working remotely due to COVID.

"Our focus is to provide comprehensive solutions based on the specific needs of the end-user. Lately, we're seeing an increasing number of clients that are working remote due to COVID, and data loss prevention and endpoint protection is a top priority for employers and IT departments," says Mark Adams, Managing Director at FWP Global

With the above goal in mind, the company set out to find a comprehensive endpoint protection solution. During its search, FWP came across many solutions but none of them offered the ease of navigation the company was looking for. After a lot of research and failed trials, FWP was able to find what it was looking for—an endpoint protection solution that offered a single view and was easy to navigate.

"The demand for a comprehensive endpoint protection solution drove us to expand into the security market. We looked at numerous solutions, but Comodo offers a single view from the Dragon platform, which is easy to navigate," revealed Adams.



### **The Solution**

FWP Partnered With Comodo To Provide Its Customers With The Latest Solutions That Empower Their Employees To Work Remotely And Securely.

FWP chose Comodo's Dragon Platform with Advanced Endpoint Protection (AEP), which is a patent-pending auto containment technology with active breach protection that neutralizes ransomware, malware, and cyber-attacks.

Comodo's AEP utilizes a Default Deny Platform to provide complete protection against zero-day threats while having no impact on end-user experience or workflows. Additionally, Comodo's Valkyrie analyzes and gives a trusted verdict for 100% of files on a network.

"The biggest benefit we're enjoying since working with Comodo is that suspicious files are containerized, assessed, and easy to manage." Comodo's Valkyrie analyzes and gives a trusted verdict for every file-no other company will analyze and give a trusted verdict for 100% of the files on a network. "Plus, the collaboration with Comodo is fantastic; they provide us with world-class support," says Adams.

Comodo's platform shares intelligence and is, therefore, more secure than disparate products that claim the best of the breed but don't share information. Comodo has architected its cyber-security product to maximize intelligent sharing between every component of the platform, therefore providing superior security. This shift from reactive to proactive is what makes Comodo unique with the capacity to protect all domains of business activity and threat—from network to web to cloud—with confidence and efficacy.

Alan Knepfer, President and Chief Revenue Officer at Comodo, says, "We work closely with partners like FWP Global to create a future road map that aligns with their vision."

#### **Contact Us**





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