

Case Study

Agile Industries



Company Overview

Agile Industry Is A Provider Of Affordable Cloud-Based IT Services For Non-Profit Organizations Looking To Move To A Cloud Infrastructure.

Based in Alberta, Canada, Agile Industries specializes in helping and supporting not-for-profits, schools, and SMBs that otherwise could not afford an enterprise-grade IT move to a cloud infrastructure. The company uses an IT cloud strategy to help organizations reduce their overall yearly costs by 20%.

Agile industries ensure this through corporate training, unique lean equipment solutions, and industry-specific data security. Another strategy used by the company is partnering with other companies that are best-placed to help it achieve its mission of providing affordable cloud-based IT services to businesses.



Their Challenge

As a provider of cloud-based IT services, Agile Industries is always looking to make its systems and processes more efficient and cost-effective. This is needed by the company to streamline its services and make them more affordable to customers.

One of the biggest concerns for Agile Industries that they wanted to address was the security of their cloud infrastructure and services. The company was looking for a top-notch security solution and antivirus that would thwart threats like malware, viruses, etc. without any downtime. Additionally, Agile Industries wanted a solution that would protect their cloud infrastructure without taking away its control from the company.

With this criterion in mind, the company started to look for solutions. During their search for a new antivirus for a large client migration to 365, Agile Industries came across ESET and blackberry as potential solutions. However, the team responsible for vetting these solutions wasn't overly impressed with them and decided to look for alternatives. This ultimately led the company to Comodo and its range of Cybersecurity solutions. The trial with Comodo worked out incredibly well for Agile Industries and they decided to move forward with the company as their security solutions provider.

“We originally had ESET, but during the planning process for a large client migration to 365, we looked for a new antivirus on our server-side. We researched several offerings, including those from ESET and Blackberry. After seeing a demo and experiencing a trial of Comodo’s Dragon Platform, we decided to drop ESET and go with Comodo. We made the right decision – Comodo offers excellent customer service that exceeds our high expectations. Since day one I have resources for any question, concern, or advice. I am treated as a true partner, and this, in turn, has helped provide the best offerings to our clients. From now on, I will choose Comodo over any competitor,” says Harlee Courtepatte, Founder and CEO of Agile Industries.



The Solution

Agile Industries Partnered with Comodo to Add the Latter’s Security Solutions to Its Offering.

“Our partnership with Comodo gives us peace of mind knowing our clients have top-notch security,” says Courtepatte.

Agile Industries chose Comodo’s Dragon Platform with Advanced Endpoint Protection (AEP), which is a patent-pending auto containment technology with active breach protection that neutralizes ransomware, malware, and cyber-attacks.

Comodo’s AEP utilizes a Default Deny Platform to provide complete protection against zero-day threats while having no impact on end-user experience or workflows. Additionally, Comodo’s Valkyrie analyzes and gives a trusted verdict for 100% of files on a network.

Besides the above, Comodo provides Agile Industries with the ability to write scripts for extra control. This allows the company to get ahead of potential issues before they become a headache, minimizing workload and saving money in the process.

“Comodo’s Dragon Platform gives the ability to write scripts for extra control. For example, our CTO Jeffrey Johnson scripted Azure alerts to let us know if our VM processor consumption exceeds 95%. This is important because, in a multi-tenant user environment, this could mean 100+ users are freezing up, causing disruptions in work, and soon to follow will be IT tickets. Now we can get ahead of these things before they become a problem. This reduces our workload and saves money through reduced desktop support hours, which we pass back onto the consumer. Besides, our end users have a better experience because they often do not notice there was an issue going on in the first place,” says Courtepatte.

Comodo’s platform shares intelligence and is, therefore, more secure than disparate products that claim the best of the breed but don’t share information. Comodo has architected its cyber-security product to maximize intelligent sharing between every component of the platform, therefore providing superior security.

“Our workflows are much more streamlined. The biggest benefit I noticed is how much less time I spend in the Dragon platform rather than In Azure. Since we connected Comodo to our clients’ Azure AD and enabled LDAP, we are syncing our client’s employees, creating groups, organizing security levels, and creating device ownership,” reveals Courtepatte.

Alan Knepper, President and Chief Revenue Office at Comodo, says, “This is another example of Comodo helping partners worldwide offer innovative, intelligent security solutions.”

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