

Case Study





Company Overview

Unison Healthcare Group (UHG) is the largest medical device supplier in Taiwan. It provides cutting-edge equipment and service to the Taiwanese market.

Based in Taiwan, UHG is one of the leading medical groups in Asia with a presence in more than 45 countries. The company was established in the 1950s with the vision to improve Taiwan's poor medical environment.

Moving forward with this vision, UHG's founder Mr. Y. F. Shih fought against all the odds to win his company the distribution rights from several European pharmaceutical companies including the likes of Philips Duphar, Dolder and Dagra.

In the 1970s, Unison became the exclusive distributor for Siemens Medical and Philips Medical Systems in Taiwan. Mr. Shih and UHG have never looked back since. Today, Unison Healthcare Group is an ISO 9001 and 13485 certified provider of medical devices in several countries.

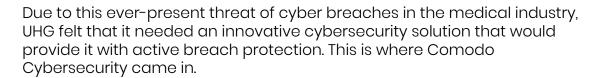
Despite being a household name in many parts of Asia, Unison has no plans of stopping. Instead, it has embarked on an ambitious expansion project that looks to change the face of the medical services industry in Taiwan and other parts of the continent. To achieve this mission, UHG is looking to partner with innovative companies that can provide it with cutting-edge technology for its various needs.

"Our vision encompasses a world where everyone has access to an affordable healthcare system with cutting-edge devices and powered by the world's best technology," Says Willy Chien, the CEO Office Strategy Executive at UHG. "To achieve that, we partner with top tier medical device vendors and the most cutting-edge and innovative technology partners like Comodo. They provide solutions that are powerful, yet economical, and provide actionable intelligence which saves time and effort."



Their Challenge

As it is part of the medical services industry, UHG has access to a lot of sensitive data. This data needs to be managed carefully in order to prevent its misuse. This is a real challenge for Unison because cyber breaches are quite common in the medial industry. Hospitals, healthcare organizations, and medical suppliers/service providers are on the hot dial of cybercriminals.





The Solution

Unison Healthcare Group (UHG) partnered with Comodo to protect and defend its endpoints. The company will offer Comodo's Dragon Platform with Advanced Endpoint Protection (AEP) to all hospitals throughout Taiwan.

UHG chose Comodo's Dragon Platform with Advanced Endpoint Protection (AEP), which is a patent-pending auto containment technology with active breach protection that neutralizes ransomware, malware, and cyber-attacks.

UHG chose Comodo's Dragon because it allows the company to reduce cyber breaches through active breach protection. The team at Unison was particularly impressed with the auto containment technology offered by Comodo.

"The biggest reason we chose Comodo is because the auto-containment technology offers the most effective protection over cyber breaches. The 24/7 continuous monitoring and protection service allows our customers to focus on their core business because they have gained freedom from fear of unforeseen, malicious attacks. That type of assurance and support is critical in the healthcare market," Remarked Chien.

According to Alan Knepfer, President and Chief Revenue Officer at Comodo, "The future of cybersecurity in the healthcare industry depends on establishing trust and assurance." He further added, "Comodo is a company that has been built upon the very foundation of trust, offering 100% verification on unknown executables because we believe that every single digital interaction must have a built-in layer of security. Our partnership with UHG will help combat constant threats and cyberattacks that are creating havoc on a global scale."

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