



## Quick Facts

### Customer:

Infopromedia, Inc.  
Sherbrooke, Québec, Canada

### Challenge:

Provide an antispam solution to Infopromedia's managed clientele that was cost-efficient & simple to manage while providing a reliable mechanism to reduce spam and the risk of malware infection.

### Comodo Solution:

**Comodo Antispam Gateway (CASG)**

### Customer Benefits:

An immediate decrease in the amounts of unsolicited email being received estimated at close to 90%

Client's employee's productivity increased by circa 15% through elimination of Inbox cleansing

Email redundancy through CASG's delivery queue mechanism

Single-click restoration of deleted mail items utilizing the CASG mail-backup archive

# Customer Case Study

*Specialist Managed Services Provider, Infopromedia Inc. based in Sherbrooke, Québec, Canada employs Comodo Antispam Gateway (CASG) as their mail-routing and spam management solution*

### Overview:

Infopromedia's clients were facing two problems. Their ISP was blocking SMTP port 25 and they were inundated with spam, phishing emails & email attachments containing malware. Infopromedia needed to find a flexible, preferably hosted, mail-management solution.

### Situation:

Infopromedia have been a specialist Managed Services Provider since 1992. As the company has grown, the need to move to streamlined and simple to manage solutions has become ever more important.

Infopromedia's clients looked to their provider to supply a managed anti-spam service in order to relieve their employees of the onerous task of Inbox house-keeping - identifying and deleting spam. They also needed to reduce the risk of infection and social engineering attacks through the opening of malware-infected attachments or by clicking phishing links embedded in email content.

Several of Infopromedia's clients faced another issue whereby their Internet Service Provider did not allow the use of SMTP mail port 25. While this is a common tactic used by ISPs to prevent spam, it also caused issues for some of Infopromedia's clients.

### Approach:

Having been aware of Comodo's other security products, Infopromedia decided to test Comodo Antispam Gateway and registered for a trial license.

Having analyzed CASG and many other hosted and on-premises solutions, Infopromedia decided that based on product manageability, reliability, quality and price they would adopt Comodo Antispam Gateway as their hosted antispam solution.

Comodo's solution further provided the port reassignment required by those clients disallowed from using SMTP port 25.

### Customer Spotlight:

Infopromedia Inc. has been providing managed services IT solutions to a number of clients in the Sherbrooke area in Québec, Canada since 1992, focusing primarily on telecoms and VOIP.

***"As for me, I am delighted to work with this product and have sold it to several equally satisfied customers. I can recommend without fear CASG to all mail server administrators facing a similar situation."***

*Alain Filion Senior IT Manager  
Infopromedia Inc.*

### Business Improvements:

Within minutes of email being redirected and filtered through Comodo Antispam Gateway, the amount of spam received by Infopromedia dropped off to almost zero. This considerable reduction was warmly welcomed by their client's employees and management who saw an immediate decrease in the number of hours per week spent identifying and removing spam from desktop Inboxes. They also experienced faster delivery times for legitimate mail, vastly reduced bandwidth consumption and much lower loads on their mail servers during peak traffic times.

The clients were further impressed that they need no longer be concerned about mail-flow interruptions due to the CASG email redundancy offered through the Delivery Queue feature and equally impressed by being able to restore lost or deleted emails from archive in mere seconds.

### Results:

Infopromedia has satisfied their client's needs by providing an all-in-one antispam, mail-redundancy, mail-recovery solution at a cost-efficient price.

By employing Comodo's hosted Antispam Gateway, Infopromedia has enhanced their reputation as a provider of high quality managed IT services and expanded their service offering without having to take on greater product-management responsibilities.

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### About Comodo

Comodo is a leading provider of trust-based, Internet security products for organizations of every size. Comodo's offerings range from SSL certificates and antivirus software to endpoint security, mobile device management and PCI compliance. Clients utilizing Comodo security products include Morgan Stanley, Comcast, Sears, Time Warner, and Merck. Comodo is headquartered in Clifton, New Jersey, with additional offices in the UK, Turkey, China, India, Ukraine, and Romania..

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