

## ► COMPANY OVERVIEW

**Sunergo IT** is a boutique information technology solutions firm that specializes in providing high value services to the legal industry.



Sunergo IT provides comprehensive managed IT services, including IT helpdesk support, advisory and consulting services, cloud services, and managed security services. This includes managed firewall, intrusion detection, website filtering, vulnerability scanning, host intrusion protection, and anti-virus software.

Based near Los Angeles, Sunergo IT has been serving its community and forging long-lasting, trust-based relationships with clients for a decade. The company takes pride in its highly personalized approach to solving clients' technology problems and helping them modernize and future-proof IT infrastructures.

Sunergo IT is committed to keeping its clients' systems secure, reliable and stable. Their full complement of security services, including system health monitoring, and automatic updating, are provided to every end user workstation Sunergo IT manages, no matter which service tier the customer has chosen.

## ► THEIR CHALLENGE

The right endpoint management solution is mission-critical for any managed service provider (MSP) that offers remote monitoring, maintenance and support, as Sunergo IT does. But finding the right vendor to partner with isn't easy.

"We were paying an outrageous price already, but the costs kept going up and up," says Benjamin Schramm, Managing Member at Sunergo IT. "There were constant hidden fees."

Schramm began exploring other solutions at a more reasonable price point, but in every case, something just wasn't right.

"Either the user interface (UI) was clunky or unintuitive, or integrations were minimal. You were always being forwarded in and out of different ecosystems and pop-ups," he says.

Sunergo IT's previous vendor, SolarWinds, couldn't offer the kind of personal attention Sunergo gave its own clients.

"My contact there was not a partner, but a salesperson," says Schramm. "I like operating on a micro scale. It allows me to know everyone's workstation and understand their challenges. It lets me recreate the personal touch that technology might otherwise take away. With SolarWinds, I felt like "micro" meant inferior."

## ► THE SOLUTION

Sunergo IT turned to **Comodo** for its Dragon Platform with Advanced Endpoint Protection and Endpoint Manager.



This solution now provides the foundation for Sunergo IT's remote helpdesk and cybersecurity offerings.

The Dragon Platform provides a comprehensive cloud-native framework that encompasses endpoint security and IT management capabilities a managed service endpoint

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**THE SOLUTION**  
(CONTINUED)

needs to deliver superior-quality services efficiently. It also includes the industry's leading breach protection technology, which automatically isolates unknown files, allowing them to run only in an isolated container. The Dragon Platform is lean, efficient and cost-effective, delivering full capabilities through a single, easy-to-use dashboard.

"Comodo is allowing me to work more efficiently. I can minimize my customers' downtime, enable new features for them, and easily address issues," says Schramm. "Comodo mirrors the same devotion I show to my clients, empowering me to work smarter, and freeing time I can use to earn my next client. Without this system, I simply would not be where I am today."

## RESULTS

- Centralized visibility into all customer environments from a single pane-of-glass dashboard.
- Seven powerful security solutions, including the world's only endpoint protection platform leveraging auto-containment technology, are fully integrated into one cloud-native platform.
- Customer downtime has been reduced.
- The ability to access information in mere seconds saves time and labor costs.

“We came to Comodo because they are an industry leader in security. We stayed with Comodo because everything they offer integrates seamlessly into a single dashboard. Remote Desktop, Security, Device Info., Reports, Updates, etc. ... are all available through one portal. And there's an honest billing model.

— **Benjamin Schramm**  
Managing Member at [Sunergo IT](#)

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**CONCLUSION**

The thriving new partnership between Sunergo IT and Comodo is enabling Sunergo IT's customers to work more efficiently and securely. Industry-leading endpoint protection provides a safeguard against malware and data breaches that's essential in today's cyber-risk climate. Its single, centralized platform delivers the capabilities of multiple information security and IT management solutions. Sunergo IT is saving money, time and computing resources, and its customers continue to enjoy the benefits of Sunergo IT's unique "personal touch" with managed IT services.

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